Veeam Enterprise License Program

All-in-one Access to Veeam

Enterprises use a large amount of software every day with multiple vendors and disparate tools that make procurement, management, and cross-functional insight difficult and confusing.

Veeam®'s Enterprise License Program provides all-in-one access to Veeam. You'll have unrestricted access to our best-in-class portfolio with just one contract, one vendor, and one tool for the simplicity, flexibility, and effective management you need to maximize value for your organization.

With Veeam's Enterprise License Program, you have:

- **Simplified purchasing and lifecycle management**
- **Unrestricted portfolio access for maximum flexibility** to match capabilities to your ever-changing technology needs
- **A single ELP platform for optimum visibility** into the performance and management of workloads and licenses
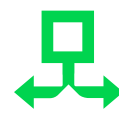
Simplified Purchasing & Lifecycle Management

- Predictable annual expenses
- Lower upfront and overall cost
- Eliminate the repetitive manual tasks that come with contract management, licensing renewals, and new software procurement/planning
- Access new versions as soon as they're released, at no additional cost

Unrestricted Portfolio Access with Flexibility

- Access Veeam's extensive portfolio of best-in-class technology and support solutions
- Flexible, no risk trials of new technologies
- Improve operational efficiency by matching capabilities to business-critical projects and workloads
- Choose from Veeam cloud solutions, on-premises software, or a mix of both and migrate on your own terms
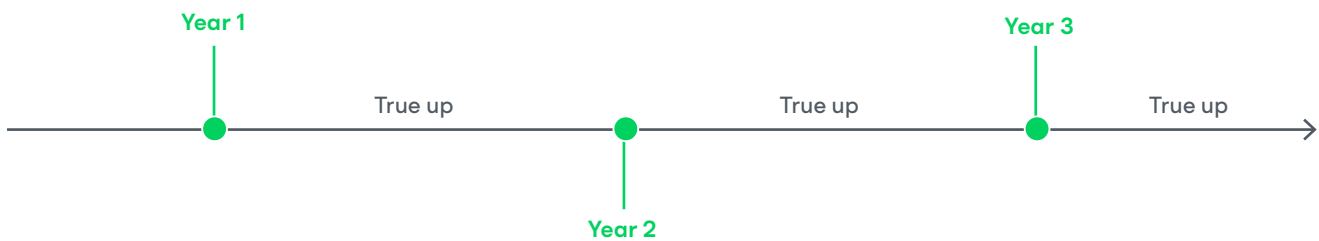
A Single Veeam ELP Management Platform

- Real-time visibility into cross-functional data driven insights that drive operational efficiency and business value
- Centralized platform for simplified onboarding and integrated billing options
- Easily generate and deploy your software licenses with automated monthly reporting
- A single UI for complete visibility and management of all your Veeam-powered cloud, physical, and virtual workloads

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Terms and Program Structure

Veeam's Enterprise License Program has the following terms and structure:

- License keys are for internal use and cannot decrease for 12 months
- Three- to five-year commitments
- Must include all new and renewal business
- Subscription only. No perpetual or socket licenses.
- Centralized purchasing
- Annual overage charge assessed as true-up at year end

Year 1   True up   True up   **Year 3**   True up

Year 2

Eligible Veeam Products

- Veeam Data Platform Premium
- Veeam Data Platform Premium + Veeam Cyber Secure
- Veeam Backup *for Microsoft 365*
- Veeam Backup *for Salesforce*
- Kasten
- Technical Account Manager
- Professional Services

Partner with the global leader in data protection and ransomware recovery with all-in-one access to Veeam.

About Veeam Software

Veeam, the #1 global market leader in data protection and ransomware recovery, is on a mission to help every organization not just bounce back from a data outage or loss but bounce forward. With Veeam, organizations achieve radical resilience through data security, data recovery, and data freedom for their hybrid cloud. The Veeam Data Platform delivers a single solution for cloud, virtual, physical, SaaS, and Kubernetes environments that gives IT and security leaders peace of mind that their apps and data are protected and always available. Headquartered in Columbus, Ohio, with offices in more than 30 countries, Veeam protects over 450,000 customers worldwide, including 73% of the Global 2000, who trust Veeam to keep their businesses running. Radical resilience starts with Veeam. Learn more at **www.veeam.com** or follow Veeam on LinkedIn **@veeam-software** and X **@veeam**.

→ **For more information on Veeam's Enterprise License Program, visit:** **www.veeam.com/licensing/enterprise**